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We wish you and your family a safe and happy holiday period.

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A MESSAGE FROM THE MANAGER

It has been more than three months since I assumed the role as Manager of Regional Procurement, and I must say it was a very short Honeymoon period. My ambition is to build on the legacy of Regional Procurement and ensure that we are delivering services that provide Councils value for money in all aspects of the business.

We need to ensure that we are upfront and transparent in all of our dealings and that councils have faith that the services we deliver are comparable and better to any other organisation working in the same field. I believe we are doing this but there is always room for improvement.

Regional Procurement works with individual councils to ensure they have the best opportunity to achieve their goals. We strive to enable value for money for Councils. We understand this is the goal for every Procurement/ Infrastructure/ Engineering professional, and there is no double, Local Government in NSW has some of the best in the business.

We aim to ensure our collaboration with councils is first class and a two-way street. This assists us to work with our suppliers and contractors, which is also a key element to the success of contracts.

A MESSAGE FROM THE MANAGER - CONTINUED...

Sometimes we may not attract a select few suppliers that councils may wish to deal with however, it is not through any lack of effort on the part of the team I have the pleasure to work with.

2023 is almost done and dusted and we have achieved a significant amount this year. We recently engaged Emma Penfold as a Key Account Manager for Regional Procurement. Emma will be leading the procurement activities for the Hunter Region. Emma's previous role was with Port Stephens council for over 24 years, where she gained significant experience in Waste contracts. Emma is already proving to be a valuable asset to the team.

Challenges have arisen and we have dealt with and responded to these challenges with the flexibility required. Probity has been a growth area, led by Michelle Partland. I would encourage anyone who needs to discuss any aspects of probity, even if it is a bit of casual advice, to contact Michelle or myself.

2024 is shaping up to be another challenging year. Rest assured we will deal with it in a manner that is consistent with the high principles that Regional Procurement staff believe in to ensure the delivery of quality contracts to Local Government.

I look forward to the year ahead and extend my gratitude to our valued client councils and suppliers for your continued support. I personally wish you all a Merry Christmas and a happy and safe New Year. See you in 2024.

Kind Regards,
Michael Lowe, Manager, Regional Procurement

2023 ANNUAL SURVEYS

Thank you to everyone who responded to our Annual Survey. Your time taken to provide feedback is very much appreciated.

A summary of your overall feedback is available to view on our website at regionalprocurement.com.au/resources/news.

CHARITY NOMINATIONS

Thank you also to everyone who nominated a charity for Regional Procurement to donate to this year. We received so many great suggestions that we decided to randomly draw 5 names out of the hat and donate a \$100 Christmas donation to each organisation.

You will find details on each worthy charity on page 4.



Emma Penfold
Account Manager -
Hunter

For more info on our team, please visit the [Our Team](#) page on our website.



CURRENT TENDERS AND CONTRACTS

TENDERS

Tender Start Date	Tender Number	Tender Name	ROC
1 /01/2024	T292324OROC	Supply & Delivery of Concrete Products	OROC
1 /01/2024	T282324OROC	Provision of Linemarking	OROC
1 /01/2024	T272324OROC	Provision of Traffic Control	OROC
1 /01/2024	T252324OROC	Supply & Delivery of Tyres (Car, Truck, Earthmover)	OROC
1 /01/2024	REGPRO362324	Supply & Delivery of Hardware	REGPRO
1 /01/2024	T262324OROC	Supply & Delivery of Bitumen Emulsion	OROC
1 /01/2024	T352324MNC	Supply & Delivery of Ready Mixed Concrete	MNC
1 /01/2024	RA472324WAL	Electricity Large Sites & Street Lighting	NEC
1 /01/2024	T372324HUN	Supply & Delivery of Road Base Materials	HUN
1 /01/2024	T402324OROC	Provision of Design Services	OROC
1 /01/2024	T412324OROC	Provision of Survey Services	OROC
1 /01/2024	SPT432324GUN	Supply and Delivery of Road Base Materials	NAMOI
1 /01/2024	REGPRO342324	Supply & Delivery of Passenger, Truck & Earthmover Tyres & Service	REGPRO
1 /03/2024	SPT462324MCC	Tree Maintenance Service Providers	MNC
1 /04/2024	SPT442324BOG	Bogan Library Building Extension	OROC
1 /04/2024	T452324HUN	Provision of Road Safety Barrier Systems	HUN
1 /07/2024	T012425HUN	Provision of Hygiene Services	HUN
1 /07/2024	T022425HUN	Provision of Labour Hire	HUN

CONTRACTS THAT RECENTLY COMMENCED

Contract Start Date	Contract Number	Contract Name	ROC
1 /08/2023	SPT312324GUN	Landfill Construction Cell	NAMOI
1 /08/2023	SPT392324NAR	Provision of Casual Plant Hire	OROC
1 /10/2023	EOI302324BOG	Nyngan Skate Park Upgrade Stage 1	OROC
1 /10/2023	T142324HUN	Tree Maintenance	HUN
1 /10/2023	T152324HUN	Traffic Control	HUN
1 /10/2023	T162324HUN	Linemarking	HUN
1 /10/2023	T212324MNC	Provision of Road Resurfacing	MNC
1 /10/2023	REGPRO222324	Supply & Delivery of Concrete Pipes	REGPRO
1 /10/2023	T232324MNC	Supply and Delivery of Pre Cast Bridge Planks	MNC
1 /10/2023	SPT332324BOG	Construction of Changerooms – Larkin Oval Nyngan	OROC
1 /10/2023	RA072324DUN	Supply of Electricity – Street Lighting	HUN
1 /10/2023	T382324HUN	Design Consultancy Services	HUN
1 /11/2023	SPT422324LPSC	Blasting & Crushing Services	NAMOI

SUPPLIER TIP

This is a friendly reminder for any suppliers applying for our tenders in the upcoming period, to **please make sure to contact your nominated referees and make them aware we will be reaching out.**

During the Christmas period a lot of staff are on leave and unable to be contacted. If Regional Procurement is unable to contact your nominated referee, then this will result in a zero score for that check.



CHARITY DONATION

Regional Procurement is pleased to be donating to each of the following 5 organisations in 2023:

CanTeen supports 12-25 year-olds, and their parents, who are dealing with cancer or the death of a loved one due to cancer.

MND Australia supports people living with and impacted by Motor Neurone Disease (MND). They aim to increase understanding of MND, advocate for those affected and fund research for better treatments, improved care, and a cure.

RSPCA runs animal rehoming shelters throughout Australia, investigates animal cruelty complaints, educates community on animal welfare and responsible pet ownership, and advocate for policy changes.

Soldier On contributes to policy decision-making and trauma-informed care for current and former Defence force personnel and their family members.

WaterAid enables the world's poorest people to gain access to clean water, decent toilets and good hygiene.



CHRISTMAS CLOSURE PERIOD

Please be aware that Regional Procurement will be closed from C.O.B Friday 22nd December 2023 and will reopen on Monday 8th January 2024.

We wish everyone a Merry Christmas and a Happy New Year!

