

Electricity Reverse Auctions and Electricity Tenders

It goes without saying that escalating electricity prices are a major concern for all stakeholders. Regional Procurement aims to obtain the best available electricity rate for our client Councils through a combination of open Tender processes and/or Reverse Auctions.

We offer two distinctly different approaches to provide our valued client Councils with a solution to their individual requirements:

1. **Tender:** a process compliant with Local Government (General) Regulation – Part 7 Tendering requirements. Tenders are conducted for Small Sites (where consumption per NMI is less than 100mwh per annum).
2. **Reverse Auction:** a unique method, developed by our partner EnergyAction. Reverse Auctions are called for Street Lighting and NMI sites where consumption is greater than 100mwh per annum.

They provide a quick turnaround time to lock in the best possible current market rate for individual councils.

Reverse Auction processes are exempt from Local Government (General) Regulation – Part 7 Tendering as they fall under the definition of a Public Auction under Section 55 (3)(f) of the LG Act.

Regional Procurement goes to market for individual client councils based on their own electricity volumes. This may seem contrary to the popular belief that ‘bigger is better’ or that a better deal can be obtained by aggregating the volumes of multiple Councils. Our experience clearly shows that the retail energy industry prefers to deal with individual entities as this provides for a quick turnaround in the results obtained and as such can achieve a better outcome.

Fees/Commissions

Regional Procurement (a business unit of Arrow Collaborative Services Limited) is paid a commission by EnergyAction after Council’s electricity sites are effectively transferred to the recommended electricity retailer. No additional costs are passed onto, or incurred by, a client council as a result of this commission being paid.

Further Details

To enquire about Electricity Reverse Auctions and/or Tenders for securing the most advantageous market rates, please contact Regional Procurement on 02 4978 4046 or admin@regpro.com.au.