



A MESSAGE FROM THE MANAGER

Peter Salafia

For those of you who may not be aware, I will be retiring on 15 August 2023 after almost 20 years' service with Regional Procurement. I can honestly say that my time here has been the highlight of my working life due to two factors, firstly the people I have had the pleasure to work with, and secondly, the type of work undertaken during my tenure here. Perhaps I am one of the few to have been blessed in both areas!

The entity of Regional Procurement was an initiative of the former Hunter Councils Supply Management Group. I was seconded from the City of Newcastle for a three-month period from 1 October – 31 December 2003 to provide support in Procurement and Contract Management to the 13 member councils that made up the Hunter Councils group at that time. Following a further six-month stint in the role, I resigned from the City of Newcastle to commence full-time in the role.

Since then, the role has grown as has the Business Unit. We now boast 8 staff with over 83 active contracts and an annual turnover exceeding \$165M servicing in excess of 40 councils throughout NSW. Regional Procurement is Quality Assured to ISO 9001:2015 and has held this accreditation for some 13 years!

I am extremely proud to have worked with the team here at Regional Procurement and can truly say that I have forged great and (hopefully) lasting friendships during this time.

It is my pleasure to advise that Michael Lowe has been appointed as Manager – Regional Procurement and will take up this role effective 7 August. Michael has been a valued team member here at Regional Procurement for over 2 and a half years and brings with him a wealth of experience from his former role with the City of Sydney.

Thank you to all those whom I have dealt with over the years whether they be council officers or supplier representatives. You have all contributed in some way to my job satisfaction and I am grateful for that.

I am very much looking forward to spending time travelling with my wife and doing those things which you just don't seem to have time for when working full-time.

FAREWELL PETER

Peter has been a formidable force since starting Regional Procurement in 2004 and developing a program of quality regional tendering services for our client councils. The team and services have continued to grow and strengthen under Peter's direction and leadership. We are pleased to be able to offer more services to more councils and suppliers than ever before.

The Regional Procurement team would like to wish Peter all the best in his retirement.



*"There is a whole new kind of life ahead, full of experiences just waiting to happen. Some call it 'retirement.' I call it bliss."
Betty Sullivan*

Scan the QR Code to view the job in Seek.
Applications close 15 August 2023.



WE ARE HIRING!

Opportunity at Regional Procurement for a Procurement Specialist

Are you an experienced Procurement Professional, ideally with Local Government experience, looking for an opportunity that offers a professional role with flexibility and a chance to work with a mature professional team - join Regional Procurement.



CURRENT TENDERS AND CONTRACTS

Tenders

Contract Start Date	Contract Number	Tender Name	ROC
1 /10/2023	T142324HUN	Tree Maintenance	HUN
1 /10/2023	T152324HUN	Traffic Control	HUN
1 /10/2023	T162324HUN	Linemarking	HUN
1 /10/2023	T382324HUN	Design Consultancy Services	HUN
1 /10/2023	T212324MNC	Provision of Road Resurfacing	MNC
1 /10/2023	T232324MNC	Supply and Delivery of Pre Cast Bridge Planks	MNC
1 /10/2023	SPT332324BOG	Construction of Changerooms – Larkin Oval Nyngan	OROC
1 /10/2023	EOI302324BOG	Nyngan Skate Park Upgrade Stage 1	OROC
1 /10/2023	REGPRO222324	Supply & Delivery of Concrete Pipes	REGPRO
1 /01/2024	T372324HUN	Supply & Delivery of Road Base Materials	HUN
1 /01/2024	T352324MNC	Supply & Delivery of Ready Mixed Concrete	MNC
1 /01/2024	T292324OROC	Supply & Delivery of Concrete Products	OROC
1 /01/2024	T282324OROC	Provision of Linemarking	OROC
1 /01/2024	T272324OROC	Provision of Traffic Control	OROC
1 /01/2024	T262324OROC	Supply & Delivery of Bitumen Emulsion	OROC
1 /01/2024	T252324OROC	Supply & Delivery of Tyres (Car, Truck, Earthmover)	OROC
1 /01/2024	REGPRO362324	Supply & Delivery of Hardware	REGPRO
1 /01/2024	REGPRO342324	Supply & Delivery of Passenger, Truck & Earthmover Tyres & Service	REGPRO

Contracts

Contract Start Date	Contract Number	Tender Name	ROC
1 /06/2023	T282223HUN	Provision of Surveying Services	HUN
1 /07/2023	SPT112324QPRC	Investment Advisory Services	CRJO
1 /07/2023	T022324HUN	Ready Mixed Concrete	HUN
1 /07/2023	T032324HUN	Supply and Delivery of Stationery	HUN
1 /07/2023	T012324HUN	Provision of Road Resurfacing	HUN
1 /07/2023	T092324MNC	Provision of Linemarking Services	MNC
1 /07/2023	RFQ172324TRC	Provision of Hygienic Services	NAMOI
1 /07/2023	T062324OROC	Provision of Bitumen Spray Seal	OROC
1 /07/2023	T042324OROC	Supply & Delivery of Bulk Fuel	OROC
1 /07/2023	T052324OROC	Supply and Delivery of Bulk Water Treatment Chemicals	OROC
1 /07/2023	REGPRO102324	Supply and Delivery of Ready Mixed Concrete	REGPRO
1 /07/2023	SPT242324BUR	Cleaning Services	REGPRO
1 /08/2023	SPT312324GUN	Landfill Construction Cell	NAMOI

LOCAL GOVERNMENT CONFERENCE 2023

Regional Procurement was pleased to represent Arrow at the Local Government Professionals Conference 2023 in Pyrmont Sydney on 31 May and 1 June 2023. This was attended by General Managers and senior staff from councils throughout NSW. Peter Salafia and Michelle Partland had the opportunity to speak with key staff about our suite of current tenders and contracts and about services that we can tailor for individual councils.



Thank you to the suppliers and council staff who have responded to our annual surveys already!

We very much appreciate all the feedback we receive each year as it provides our team with a clearer insight in to what is working and what can be improved.

If you have not yet responded and can spare a moment to do so please use one of the QR Codes below to get started.

Surveys are open until mid-August.

**Supplier
Survey**



**Council
Survey**



Regional Procurement is pledging to donate to a charity during August 2023 and we are giving you the opportunity to nominate your favourite charity. You will find further details in the supplier or council survey introductory letter. Please scan the QR Code on the page above to access the survey.



MODERN SLAVERY ACT - DETAILS FOR SUPPLIERS

Modern slavery refers to a range of serious crimes, exploitation and abuses of human rights, including forced labour, debt bondage, human trafficking and slavery.

The Commonwealth Modern Slavery Act 2018 requires entities that are based or operating in Australia, and have an annual consolidated revenue of more than \$100 million, to annually complete a Modern Slavery Statement. Within this Statement, entities must provide details on the risks of modern slavery in their operations and supply chains and actions that have been undertaken to address these risks.

Councils are now required to take reasonable steps to ensure goods and services procured by, and for, the council are not the product of modern slavery within the meaning of the Modern Slavery Act 2018 (NSW). Each council is also required to outline in their Annual Report steps that were taken during the previous financial year to achieve this.

As a result, Tenderers will soon be required to complete a Tender Schedule and/or declare whether their organisation is required to comply with the Modern Slavery Act (Commonwealth and NSW). Where it applies, suppliers and contractors will need to provide details on activities undertaken to date and activities planned that demonstrate compliance with the requirements.