



A MESSAGE FROM THE MANAGER

Peter Salafia

Regional Procurement has now vacated our former office site and is now located on the first floor of our newly refurbished offices at 4 Sandringham Avenue Thornton 2322. This move is part of a company-wide direction to consolidate the various business units of Arrow Collaborative Services Limited under one roof. The RP team has worked very hard to ensure that our commitment to both client councils and suppliers was not diminished during the move and I am very pleased to say that we are now settled and back in full swing.

One benefit of the relocation process was that many items of redundant office furniture were sold with over \$4,000 being raised in support of the Hunter Breast Cancer Foundation. I wish to thank all those who purchased items in the knowledge that any monies raised was to be donated to such a worthwhile cause.

I am pleased to say that our team will be growing in early 2023 as we will be seeking to employ a new full-time Key Account Manager. The new Key Account Manager will assist Regional Procurement in maintaining our focus on providing the highest level of service to both our client councils and suppliers. We will also be seeking to engage a suitably qualified and experienced Quality Assurance Officer for 3 days per week to assist our Advisor – Audit and Quality Management. This will ensure our ISO Quality Assurance certification is maintained going forward.

Our focus on the provision of Probitry Services continues to deliver quality outcomes for our valued client councils with services currently being provided to City of Newcastle and Newcastle Airport for various projects. Overall, I am very pleased to say that Regional Procurement continues to provide services to both client councils and suppliers that deliver quality outcomes whilst achieving overall savings in both time and money.

I wish you all a safe and happy Christmas and a positive New Year. My team and I look forward to working with you all in 2023.

Raw Challenge - Sponsor us for charity!

Our Regional Procurement Team, and members from our organisation will be participating in the Raw Challenge Fun (mud) Run on 25 March 2023!

We will be donating all funds raised by our team to the Hunter Breast Cancer Foundation, a very well deserving charity, so they can continue doing all their great work.

You can sponsor the collective team of runners at \$1.00 per km (or more if you are feeling generous 😊).

Please contact Peter Salafia to arrange any donations you wish to make on - peters@regpro.com.au



Electricity Reverse Auctions and Tenders

It goes without saying that escalating electricity prices are a major concern to all stakeholders.

Regional Procurement aims to obtain the best available electricity rate for our client Councils through a combination of open Tender processes and/or Reverse Auctions.

- Tenders are conducted for Small Sites where consumption per NMI is less than 100mwh per annum.
- Reverse Auctions provide a quick turnaround to lock in the best possible current market rate for individual councils for Street Lighting and for Contestable Sites that consume greater than 100mwh per annum.

The Reverse Auction process (a unique method developed by our partner EnergyAction) is exempt from Local Government (General) Regulation – Part 7 Tendering requirements.

To enquire about Electricity Reverse Auctions and/or Tenders for securing better than average market rates, please contact Peter Salafia on 02 4978 4044 or peters@regpro.com.au.



New Tender for Surveying Services

Regional Procurement is currently scoping a Tender for the delivery of Surveying services with the aim of making this available for councils in the Hunter Region.

The scope of services could include areas such as:

- Identification surveys
- Peg outs
- Plans of acquisition
- Road closure plans
- Detailed surveys
- Contour surveys
- Survey and design work for projects
- Plans for easements
- Preparation of 88B instruments
- Associated registration work with NSW Land Registry Services
- Provision of advice on old system plans

An email will be forwarded to Councils shortly to determine interest in these services.



Contracts commencing 1 January 2023

Contract Number	Contract Name	Regions Involved in the Tender Process
SPT332223COO	Aggregate & Road Base Crushing	Coonamble Shire
T202223HUN	Provision of Road Stabilising	Hunter Region
T282223HUN	Provision of Surveying Services	Hunter Region
T242223NAMOI	Supply & Delivery of Bitumen Emulsion	NAMOI and New England Regions
T132223HUN	Supply & Delivery of Bulk Cationic Bitumen CRS	Hunter Region
T152223HUN	Supply & Delivery of Bulk Water Treatment Chemicals	Hunter Region
T142223HUN	Supply & Delivery of Ductile Iron Cement Lined Pipes	Mid-Western and Hunter Regions
T182223OROC	Supply & Delivery of Hardware	Central West NSW
T162223HUN	Supply & Delivery of Hardware	Hunter Region
T172223HUN	Supply & Delivery of Passenger, Truck & Earthmover Tyres	Hunter Region
T122223HUN	Supply & Delivery of Water Meters	Hunter Region
REGPRO252223	Supply and Delivery of Bulk Bitumen Emulsion	Mid-North Coast and Richmond Tweed Regions