



Council Newsletter - June 2016

Edition 15

## Regional Procurement

A Division of Strategic Services Australia

*Solving the Procurement Puzzle*



***Are you confident that all of your t's are crossed and your i's are dotted?***

Procurement in Local Government must be able to withstand public scrutiny and instil confidence. All potential suppliers should consistently receive fair and equitable treatment. To achieve integrity and transparency, councils must demonstrate an open and accountable procurement process that offers value for money.



It is apparent that time is a limited resource in every aspect of our lives. This is exactly why it makes good business sense to utilise the services offered by specialists who can perform the tasks you require but do not necessarily have the time to undertake. Regional Procurement offers tailored tendering solutions to Local Government including but not limited to: Regional Tenders, Contract Administration and Probity Auditing & Advice Services. Please contact us to discuss your specific requirements and we will work with you to achieve the right solution to your needs.

To learn more about our Probity Services capabilities please follow this link <http://regionalprocurement.com.au/probity-audits/>

## **2016 Local Government Professionals conference – Pokolbin**

Regional Procurement was an exhibitor at this conference to promote the Probity & Auditing Advice Services that we offer. Both myself and Michelle Partland (Advisor – Audit & Quality Assurance) were able to speak to many of the attendees that visited us at Booth # 19. Michelle Partland and I will be pleased to talk through our processes with you and explain how these services can assist Council. Regional Procurement is currently undertaking work on behalf of Port Stephens Council, Newcastle Airport Pty Ltd, Singleton Council and the Administration of Norfolk Island (soon to become Norfolk Island Regional Council).

Belinda Da-Silva – Conference and Events Producer from Local Government Professionals conducted a draw on our behalf for three hours of probity services valued at \$450.00 to be awarded to an attending Council. The winning Council was **Fairfield City** thanks to Hon Wing Ho placing his business card in the draw. Regional Procurement will make contact with Hon Wing in the coming days to confirm arrangements.



## Contact details update

For your convenience please refer to the table below for current contact phone numbers:

<b>Peter Salafia</b>	<b>Manager</b>	<b>02 4978 4044 0400 478 178</b>
<b>Craig Wade</b>	<b>Account Executive / 2IC</b>	<b>02 4978 4038 0430 357 261</b>
<b>Mark Kentish</b>	<b>Account Executive</b>	<b>02 4978 4017 0430 807 085</b>
<b>Michelle Partland</b>	<b>Advisor – Audit &amp; Quality Management</b>	<b>02 4978 4039</b>
<b>Sarah Hurley</b>	<b>Support Services Coordinator</b>	<b>02 4978 4046</b>
<b>Jasmine Collum</b>	<b>Support Services Officer</b>	<b>02 4978 4010</b>

We are here to serve our valued Council clients so please call us to assist you.

### **Peter Salafia**

Manager

Regional Procurement

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E: [peters@regpro.com.au](mailto:peters@regpro.com.au)



**Our annual customer service surveys will be hitting your inbox this month!**

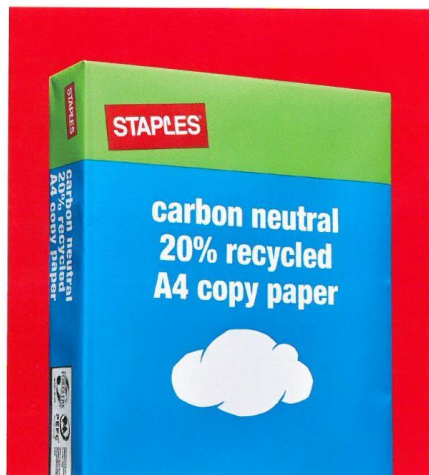
**All feed back will be greatly appreciated. The more feed back we receive the better we can tailor our service to both Councils and Suppliers.**

**So don't be shy, tell us what you think!**

**We want to know how we can do business better with you!**

**If you have any questions regarding our annual survey, please do not hesitate to contact us on (02) 4978 4010.**

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## **New Level 2 Industry Partners**



We welcome Waspindustries as one of our most recent additions to the Regional Procurement Level 2 Industry Partner Program. Based in Beresfield, Waspindustries services all areas throughout the Hunter Valley including Kurri, Maitland, Newcastle and surrounds. They offer a wide range of pressure cleaning services including -

- High pressure steam cleaning concrete / pavement / tiled surfaces (full CBD's)
- Sealing the above areas once cleaned, creating a stain resistant, more durable surface – economically and environmentally very effective, reduces the frequency surfaces require cleaning and time to clean therefore reducing water usage.
- Gum and graffiti removal
- High pressure steam cleaning roof tops.
- Painting of roof tops using a heat reflective paint reducing internal temperatures up to 10 degrees, reflecting 84% of the sun's rays.

If you are interested in the services that Waspindustries has to offer, please head to their website [www.waspindustries.com.au](http://www.waspindustries.com.au) or contact Dru Winstanley on 0422 648 670 or Donna on 0422 60 7838.



We also welcome MAK Workwear as a new Level 2 Industry Partner. MAK Workwear was established in Newcastle, and have been providing the most innovative and durable products in the work-wear market for around 9 years. Their products are designed by tradesmen, and they use customer feedback to ensure that they are able to provide the best solutions to everyday problems.

For any inquiries into MAK's products, please see their two brand websites [kmworkwear.com](http://kmworkwear.com) and [makworkwear.com](http://makworkwear.com) or contact them on (02) 49 694 778.

Interested in what's currently out in the market?

Visit our [Tenderlink Portal](#) to view all advertised tenders.



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As a Member of Regional Procurement, we would love to keep you informed of the work we are currently undertaking.

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