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**REGIONAL PROCUREMENT INITIATIVE®**

*A division of Hunter Councils Inc.*

## July 2013 Industry Partner Newsletter Edition 1



### Message from the Manager

On behalf of the Regional Procurement I would like to thank our valued suppliers for your continued support. Our ability to deliver beneficial outcomes to our member councils is predicated on the fact that suppliers see value in our tendering methodology. It is this value that ultimately delivers the right outcomes to our member councils. As the manager it is my responsibility to ensure that all of our valued suppliers have a positive experience when dealing with any member of the Regional Procurement team.

It is your continued support that proves we are delivering a quality service and we acknowledge that. We intend to continue providing a consistently high level of service with the clear intention of retaining the business of our valued suppliers.

We have recently undertaken a comprehensive supplier survey and have reviewed the results. We have addressed the areas identified as requiring improvement and this will be noted in the forthcoming financial year.

I trust that in 2013/2014 we will again deliver quality outcomes to our suppliers and be the provider of choice when responding to tenders called on behalf of our member councils.

## Introduction to our team

### New Business:



PETER SALAFIA

*Manager*

*ROCS: MNC and RTC*

*Email: [peters@regpro.com.au](mailto:peters@regpro.com.au)*

*Phone: 02 4978 4044*

*Mobile: 0400 478 178*



CRAIG WADE

*Account Executive*

*ROCS: OROC, NEC and NAMOI*

*Email: [craigw@regpro.com.au](mailto:craigw@regpro.com.au)*

*Phone: 02 4978 4038*

*Mobile: 0430 357 261*

Tender Process Made Easy! [Click here](#) to download a step by step guide to submitting a tender.

### FAQs:

#### **Q: What are the benefits of using Regional Procurement?**

#### **A:**

- Reduced administration as companies will be able to access multiple councils through the one tender process.
- confidence that the tender outcome is transparent and will be supported by member councils.
- Having a central point of contact to access all member councils.

**TENDERS CLOSING:**



LEANNE ROBERTS

Account Executive

ROCS: HUN and SHOROC

Email: [leanner@reqpro.com.au](mailto:leanner@reqpro.com.au)

Phone: 02 4978 4017

Mobile: 0430 807 085

**Quality Assurance:**



Michelle Partland

Quality Assurance

Email: [michellep@huntercouncils.com.au](mailto:michellep@huntercouncils.com.au)

Phone: 02 4978 4039

**Support Services:**

MONTH of JULY						
S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

For more information and other closing Tenders please visit

[www.tenderlink.com/regionalprocurement](http://www.tenderlink.com/regionalprocurement)

16th:

T121314MNC - Scrap Metal

23rd:

T021314HUN - Concrete Pipes and Ancillary Items

T031314HUN - Garbage Bins (MGB) and Replacement Parts

30th:

T071314NAMOI - Bulk Fuel

T151314MNC - Steel Reinforced Concrete Pipes



**Did you know???**

**That Regional Procurement Team**

managers Contracts for over 50  
Councils!



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Sarah Oliver  
Support Services Coordinator  
Email: [saraho@regpro.com.au](mailto:saraho@regpro.com.au)  
Phone: 02 4978 4046

Sabrina Smithson  
Support Services Administration Trainee  
Email: [sabrinas@regpro.com.au](mailto:sabrinas@regpro.com.au)  
Phone: 02 4978 4010

Mikalla Fraser  
Support Services Administration Trainee  
Email: [mikallaf@regpro.com.au](mailto:mikallaf@regpro.com.au)  
Phone: 02 4978 4016

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**Our mailing address is:**

Regional Procurement  
59 Bonville Avenue, Thornton, New South Wales, Australia  
Thornton, NSW2322  
Australia

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