



**REGIONAL PROCUREMENT INITIATIVE®**

*A division of Hunter Councils INC.*

February 2014 Council Newsletter

3rd Edition



## Message from the Manager

The team at Regional Procurement wish the staff at all of our valued member councils a very happy New Year. 2014 looks set to be a challenging year with the recommendations of the Local Government Review Panel and Local Government Acts Taskforce to be considered and implemented over the coming months and years.

During 2014 Regional Procurement will maintain our focus on delivering quality outcomes for our member councils. The ongoing support of our member councils is a key component of our continued success and we thank you for that support.

Having said that we cannot rest on our laurels! It is our intention to bring new contracts to the table over the next 12 months with examples listed in this newsletter.

On behalf of the team I thank you all for your support throughout 2013 and look forward to another successful year working with you in 2014.

HAPPY NEW YEAR

## Product Listing

[Click here](#)

## Meet the Suppliers-



[Hayden Spry](#)

(02) 4028 6615

### When was F3 Motor Auctions Established?

We opened for business on the 1st  
of May 2012.

### What are the Service & products you can offer our Member Councils?

Discounted rate to dispose of

## Contract Rollovers

All tenders will run for a period of 2 years from the commencement date with provision for a 1 year extension. Take up of the 1 year extension period is determined by the outcome of our tender rollover process.

This process involves members of our Support Services Team making contact with all participating member councils. We do this to obtain feedback on the level of service provided by the incumbent supplier since the contract commenced.

The renewal process is conducted approximately 5 months in advance of the expiry date of a contract. This is due to the large amount of data that needs to be collected.

The relevant Council officers will be contacted in the following months regarding the contracts listed below:

- T81011OROC- Bitumen Spray Sealing
- T11213NEC- Bulk Fuel
- T 81112HUN- Road Resurfacing6

### 6 Month Customer Service Review

We will also be conducting 6 Month Customer Service Review on the following Tenders-

- T331213HUN
- T231213HUN
- T311213HUN
- T301213HUN
- T111213HUN
- T381213MNC
- T291213NEC
- T11213SHOROC
- T251213OROC
- T21213OROC

vehicles.

What has been the most popular car of 2013?

Ford 4x4 Daulcab utility

What is your preferred method of contact: phone or email?

Both phone or email are great.

How would you differentiate F3 Motor Auctions from other Auction Houses?

We are a smaller company and will give a more Personal service and lower cost that can be passed on to consumer.

How many employees make up the F3 Motor Auction Team

We have 13 people on staff.

In which area would you say F3 Motor Auctions really excels?

Personal service

What advice would you give to Buyers to ensure they get the best

Tenders in the Pipeline...



### MNC

T111314MNC- Mulching of Green Waste & Wood Waste Material

T401314MNC- Colletion of Chemicals and Hazardous Waste

T031415MNC- Stationery

T041415MNC- General Hardware

T051415MNC- Bulk Water Treatment Chemicals

T061415MNC- Bulk Fuels

T071415MNC- Traffic & Safety Signage

### NAMOI

T381314NAMOI- Stationery

### NEC

T281314NEC- Stationery

T291314NEC- Hardware

T311314NEC- Water Meters

T321314NEC- Concrete Pipes

T331314NEC- Bitumen Emulsion

T341314NEC- Safety Signage

### HUN

SPT31112AIRPORT- Maintenance Services

T011415HUN- Stationery

T021415HUN- Industrial Hardware

T081415HUN- Provision of Labour Hire Services

T101314HUN- DICL Pipes

T131314HUN- Ready Mixed Concrete (Mid Western)

T171314HUN- Bulk Water Treatment Chemicals

T181314HUN- Sand, Soils & Soft- Fall Supply Services

T191314HUN- Supply & Delivery of Pavement Materials

T201314HUN- Igneous Rock Gravel & Sandstone Supply Services

T211314HUN- Tree Maintenance Services

sale price for their vehicle?

Look for a well-presented vehicle  
at a realistic price.

## CROSS REGION

REGPRO011617- Local Govt Election  
Services

[Click here to request more information on  
upcoming tenders.](#)

## Enhancements to the Industry Partner Program

As part of our ongoing Quality Management process we are currently revising our Industry Partner program. The program will now comprise two levels:

### Level 1 'Endorsed' Industry Partners

Endorsed Industry Partners are approved to supply goods/services up to and exceeding \$150,000 over a defined contract term. They are appointed as a result of a rigorous public tender process that includes checking the following:

- ASIC – trading status,
- Insurances are held– Public Liability, Worker's Compensation, Motor Vehicle (at a minimum),
- Appropriate feedback from references ( x 3)
- Quality Assurance systems,
- Customer Service standards,
- WH&S, etc.

### Level 2 Industry Partners

Level 2 Industry Partners are able to supply councils with goods /services not exceeding \$150,000 and will now be required to:

- Submit a *Letter of Agreement*



Fee for Service tenders are available through Regional Procurement.

These contracts are tailored to the specific requirements of the council. A pre-agreed fee is negotiated and remitted to Regional Procurement at the completion of the tender process as there is no ongoing management of the contract process by Regional Procurement.

At the conclusion of the process Regional Procurement will provide the client with all necessary information to allow contracts to be executed with the nominated supplier and the member council.

If you wish to know more about Fee for Service contracts please contact your nominated Account Executive.

Examples of Fee for Service contracts are;  
Civil works (Panel Supply)

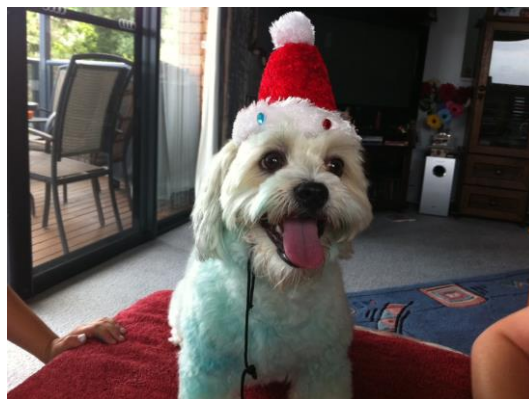
House construction

Bucketts Way upgrade works – Federal Govt special grant

Burwood Council: SPT391314BUR- Minor Capital Works

- Application Form,
- Summarise their goods/services that could be of benefit to member councils,
  - Be listed as active on the ASIC website,
  - Provide details on two referees, and
  - Provide evidence of currently holding insurance for Public Liability, Worker's Compensation, Motor Vehicle (at a minimum).

Further details on the Industry Partner Program can be found [here](#)



Merry Christmas  
& Happy New Year- Louis.



Forward to Friend

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As a Member of Regional Procurement, we would love to keep you informed of the work we are currently undertaking.

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