



Regional Procurement



A message from the Manager

PETER SALAFIA

As we enter the traditional 'wind down' period prior to the Christmas break it is beneficial to look forward to future opportunities whilst valuing our experiences of the year past. Regional Procurement continues to develop and maintain strong working relationships with our client councils and suppliers alike. Our ability to continually provide timely responses to enquiries is a testimony to the enthusiasm of the team.

We recognise our greatest assets are the client councils and suppliers to whom we extend a heartfelt 'Thank you'. It is no surprise to me as Manager that Regional Procurement has maintained our position as a niche provider of tendering and contract management services. I can say this because the people who make up Regional Procurement are dedicated, committed and passionate about what we do and how we do it. Our ISO 9001:2015 Quality Assurance accreditation provides our clients with confidence in the processes and procedures used by our team to provide the services we do.

There is a saying "Common sense is genius dressed in its working clothes" - Ralph Waldo Emerson. I am proud of the fact that Regional Procurement provides a down-to-earth and simple solution to the requirements of our client councils and suppliers. Where there is a need, we meet it. Where there is a problem, we will make every endeavour to help solve it and where there is an opportunity, we will focus our efforts to secure it. Keeping with the working clothes theme another wise saying goes like this "Most people miss opportunity because it is dressed in overalls and looks like hard work." - Thomas A. Edison.

The team at Regional Procurement wish all of our valued client council and suppliers a safe and happy Christmas and the very best that 2021 can bring.



For our Suppliers

Tenders closing soon:

Closing 5th January 2021 at 10am

T432021NAM - Supply Only and Supply and Installation of Galvanised Steel Piling

Closing 12th January 2021 at 10am

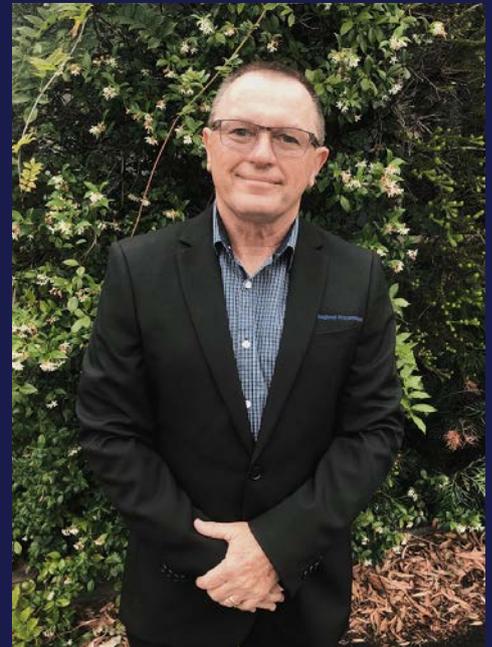
REGPRO362021 - Provision of Road Safety Barriers
REGPRO382021 - Provision of Traffic Control Services
T412021HUN - Provision of Road Safety Barriers

Welcome to our new Key Account Manager

MICHAEL LOWE

Michael brings to Regional Procurement over 20 years' experience in tendering and contract management. In his previous role as Tendering Manager with the City of Sydney Michael was responsible to create a team specialising in the management of all tenders, quotations and expressions of interest. He was also responsible for the development of new procedures and processes via a centralised tendering process ensuring compliance with policies, procedures and relevant legislation.

With such a depth of experience we are confident that Michael will compliment and add value to our existing processes, particularly with client engagement.



New Level 2 Industry Partners



Projence's executives are practical, results focussed, engineering and commercial professionals which means they focus on project delivery and cost regardless of their role on a project. Our team brings diligence, experience, intelligence and excellence to clients' projects, adding value across all stages of the project lifecycle. We are able to work effectively as your client representative or project manager both at Board level and at the project site.



We are hazardous materials and environmental consultancy and laboratory (NATA accredited) located in Dubbo, Wagga and Tamworth. We specialise in hazardous materials and asbestos assessments, analysis and management but also offer services in contaminated sites, chemicals, dust, noise, vibration, radiation, microbial, fungal and bacterial contamination, air, soil and water quality, meth lab assessment and naturally occurring asbestos (NOA).



Helping our suppliers prepare for the unexpected

The Office of Local Government has distributed a new NSW Government toolkit to help prepare businesses deal with natural disasters and other disruptions in the future.

The Prepare for the Unexpected - Build a Business Continuity Plan is designed to help ensure businesses have key information and details at hand to manage disasters and unexpected disruptions.

The plan was developed by the NSW Small Business Commission and is part of a suite of resources that have been compiled to help business owners prepare for and recover quickly when disaster strikes.

If this is something you think could help your business in 2021, you can access the plan [here](#).



Click [HERE](#) if you would like to apply for a login for our online portal.

The Regional Procurement Login Portal gives Council and registered Suppliers access to relevant contract details. The portal lists the current contracts accepted, along with the executed contract for each supplier, the specifications and the current pricing. The portal is available to any council and registered suppliers that are participating in a Regional Procurement contract.

Christmas Closure Period

Please be aware Regional Procurement will be closed from C.O.B Thursday 23rd December 2020 and will reopen on Tuesday 5th January 2021.

We wish everyone a Merry Christmas and a happy & safe New Year!

