

REGIONAL PROCUREMENT
WISHES YOU A...



Merry
Christmas



AND A HAPPY
NEW YEAR!



MESSAGE FROM
THE MANAGER



Over the past 12 months Regional Procurement has maintained a close working relationship with our valued Industry Partners. This relationship is built upon a strong understanding that all good outcomes require cooperation and fair play. Regional Procurement prides itself that we have been able to deliver on these two key principles in our working relationships.

From conception to completion of each tender process we believe that the tenderer is just as important as our council client. The simple fact is that without the support of our Industry Partners, both new and existing, the overall tender process would fail to deliver value outcomes. It is with this thought in mind that Regional Procurement has endeavoured to provide as much support as possible to all tenderers. From responding to questions asked via the TenderLink Forum to providing each and every tenderer that responds to any given tender with a full Tenderer Debrief, our process is both professional and simplified.

We have already begun the process of streamlining some of our more 'mainstream' RFTs. Over the coming months we will be issuing RFT documents for various commodities and services that will cover multiple council regions. These RFTs will enable tenderers to provide a response to councils they can readily service whilst not being penalised for not fitting into the One Size Fits All category.

Your ongoing feedback is greatly appreciated and is sought via our annual Supplier Satisfaction surveys. All feedback is considered and, where it will help to improve our services to Industry Partners and client councils, is implemented.

From the Regional Procurement team we wish each of you a very merry and safe Christmas and a happy and prosperous New Year.

A point of reflection: As we draw closer to another Christmas break I am reminded of how fortunate we all are who live in this country. None of us can ignore the tragic events that have occurred overseas and I am certain that our thoughts and prayers are with those affected wherever they may be, particularly at this time of year. Cherish your family and friends and value the moments shared with them all.

Regards,
Peter Salafia
Manager
Regional Procurement Initiative®



REMINDER

Just a reminder to all of our industry partners, prior to submitting for a tender it is very important that you notify your nominated referees that their contact details have been included in your submission. This will ensure that your nominated referees will anticipate our call during the reference check process, making this process easier for Regional Procurement staff and you as the tenderer.

We thank you for your co-operation.

