



aggregator in NSW.

In May 2015, our CEO - Roger Stephan determined that 30% of all management fee income was to be rebated to our client councils at the end of each financial year. At this time our annual subscription fees were also abolished.

Based on the reporting provided to us by our suppliers for the 2015/2016 financial year I can confirm that an impressive amount of approximately \$91,535,406.00 was spent on contracts for goods and services established by Regional Procurement. As a direct result of that expenditure Regional Procurement is providing rebate payments to our valued client councils in the amount of **\$360,640.40** (including GST).

All rebate cheques were finalised and posted to your council's appointed General Manager on the 23rd of August.

Your ongoing support and continued use of our contracts is the very reason that Regional Procurement has been able to provide such a significant return to you, our valued client councils. On behalf of my team I would like to extend my thanks to the many council officers who have ensured their respective councils are obtaining value for money outcomes through the use of Regional Procurement contracts.

#### ***Fee-for-Service Tender Services***

Do you know that Regional Procurement can offer your council a cradle to grave tender service for specific projects? Regional Procurement is able to provide your council with a fixed quotation to provide all of the necessary and legislatively compliant services required to call a tender. Being at arms length from the parties involved provides Council with added confidence that the best results will be obtained without the possible perception of bias or favouritism having to be dealt with.

Please contact either Craig Wade 02 4978 4038 or Peter Salafia 02 4978 4044 to enquire further about this value-added service.

#### ***Probity and Transparency***

Regional Procurement offers tailored tendering solutions to Local Government including but not limited to: Regional Tenders, Contract Administration and Probity Auditing & Advice Services. It makes good business sense to utilise the services offered by specialists who can perform the tasks you require but do not necessarily have the time to undertake yourself. Please contact us to discuss your specific requirements and we will work with you

to achieve the right solution to your needs.

We are very proud to have already provided services to Port Stephens Council, Newcastle Airport Limited, Norfolk Island Regional Council (formerly The Administration of Norfolk Island), Singleton Council and Upper Hunter Shire Council to name a few.

To learn more about our Probity Services capabilities please follow this link <http://regionalprocurement.com.au/probity-audits/>









### Contact details update

For your convenience please refer to the table below for current contact phone numbers and area responsibility:

<b>Peter Salafia</b>	Manager		02 4978 4044 / 0400 478 178
<b>Craig Wade</b>	Account Executive / ZIC	OROC, New England, NAMOI regions and fee for service work	02 4978 4038 / 0430 357 261
<b>Mark Kentish</b>	Account Executive	Hunter, Mid North Coast ROC and MidWaste. Fee for service work	02 4978 4038 / 0430 807 085
<b>Michelle Partland</b>	Advisor - Audit & Quality Management	Provision of Audit & Quality Management advice and services	02 4978 4039
<b>Sarah Hurley</b>	Support Services	Contract price variations, website uploads, database management,	02 4978 4046
<b>Jasmine Collum</b>	Support Services	Certificates of currency, bi-monthly newsletters, reference checks, etc	02 4978 4010

We are here to serve our valued Council clients so please call us to assist you.

**Peter Salafia**

**Manager**

**Regional Procurement Initiative®**

**Phone: (02) 4978 4044 | Email: [peters@regpro.com.au](mailto:peters@regpro.com.au)**

Click here to discover how to access all your council's current contracts through our Council Login Portal!

## DID YOU KNOW?



***Council has purchased over 9.5 million litres of fuel through Regional Procurement contracts this past financial year.***

***That's enough to drive around the entire earth 3000 times!***

Interested in what's currently out in the market?

Visit our [Tenderlink Portal](#) to view all advertised tenders.



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As a Participating Council of Regional Procurement, we would love to keep you informed of the work we are currently undertaking.

**Our mailing address is:**

59 Bonville Avenue

PO Box 3137

Thornton, New South Wales 2322

Australia

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