



REGIONAL PROCUREMENT INITIATIVE®

A division of Hunter Councils Inc.

Regional Procurement Big Four Contracts!

This financial year,
Regional Procurement Member
councils have purchased a whopping
35,291 Meters of Steel Reinforced
Concrete pipes.

Equalling Approximately
The length 518 football fields!



This year, our member councils have
purchased a massive 24,713.49 m³ of
Ready mixed concrete,

That's 4,118
Truck loads of Concrete!



In the 2013/2014 year, Regional
Procurement Member Councils have
purchased enough bitumen emulsion to
fill **11413** fifty five Gallon Drums!



Our member councils have
purchased enough fuel this
financial year to
drive around **Australia 9,997 times!**





Message from the Acting Manager

Well hello to all,

The last few weeks and months have been hectic at Regional Procurement, to say the least. Covering two key roles of Manager and Account Executive as well as the end of year process.

During this period Regional Procurement continued its operations as efficiently as possible due to the great support and professionalism shown by the team. A big thank you from me to the team, great work.

Our vacant Account Executive position has since been filled now by Mark Kentish whom we are excited and happy to welcome aboard, you can read Marks introduction below.

During this period we commenced several new tender processes for example: Tree Maintenance, Labour Hire and a special tender for Burwood council for Cleaning and Promotion. These new tender always take a considerable amount of time and effort and we appreciate industry input into their development.

The annual survey response that we ask you to fill in is being collated and we will be sharing these results with you in due course. Your feedback is a valuable resource for us to improve what we offer to you and without it that's not possible.

As Acting Manager I wish to thank you all for your assistance during this period and I hope that we may continue to make the Regional Procurement experience a professional and profitable venture into the future.

Please remember if you have any enquiries with a tender or a process please contact us to discuss the matter as we can't help if we don't know.

Lastly a quote to open the mind.

"To improve is to change; to be perfect is to change often."

- Winston Churchill.



Meet our New Team Member: Mark Kentish

Regional Procurement would like to introduce, our newest team member, Account Executive for the Hunter Region, Mark Kentish.

Mark joins us from Newcastle City Council. He brings with him extensive experience, having worked in several positions from Storeman, Mechanical Workshop Purchasing Officer to Waste Services Coordinator. Some of his experience includes: assisting with the coordination of local and interstate clean up crews following the Pasha Bulker storms and working in the purchasing section of the Newcastle Private Hospital for two years. Mark is a sports fanatic and is a keen advocate for Movember.

“ I am excited to join the Regional Procurement team and am keen to grow the business generated by the Hunter Group of Councils”



Regional Procurement Is happy to answer any of your questions. [Just contact us.](#)

The Below is something that is commonly asked.

What is a Conforming Tender?

A “conforming tender” is one that meets the following requirements:

1. All relevant forms are signed and completed.
2. All supporting documentation required by the Tender is attached.
3. The submission addresses the formal evaluation/selection criteria.
4. 1 Original plus 1 copy and a CD or USB is included in the Tender submission.

The Tender is received before the closing date and time

As the information and documentation you are asked to supply may vary between tenders, it is crucial that you read, understand and address all requirements

outlined in the available tender documentation.

Please refer to the following summary of standard information you will be asked to provide or consider and refer to the specific Tender documentation for further details.

Tenders in the works



HUN- Mark Kentish
T211415HUN- Traffic Control
T221415HUN- Linemarking
T231415AIRPORT- Commercial
Cleaning
T291415HUN- Road Base
Material

RTC- Peter Salafia
T161415RTC- Traffic Signage

MNC- Peter Salafia
T151415MNC- Ready Mixed
Concrete

NAMOI- Craig Wade
T171415NAMOI- Concrete Pipes
T181415NAMOI- Hygienic
Services

OROC- Craig Wade
T051516OROC- Bitumen
Emulsion
T171213OROC- Raw Materials
T191415OROC- Tyres

Survey Monkey

Regional Procurement would like to
Thank you, for taking the time
to completing our Customer
Satisfaction Survey. We are in the
process of analysing the results, we
are looking forward to the opportunity
to improve our service.



Do you have questions?
What about helpful feedback?
Please contact us
Phone: 02 4978 4010
or
Email: admin@regpro.com.au

[Visit Our Web Site](#)

T201415OROC- Road Stabilising

Special Tenders Craig Wade

SPT271415MWRC- Hardware

SPT461314CAN- Civil Works

SPT451314BUR- Street Scape

Cleaning

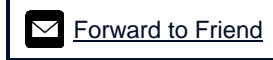
SPT441314BUR- Trade Services

SPT431314BUR- CCTV

SPT281415BUR- Tree Services

Regional Procurement has made some improvements to our Statement of Business Ethics, based on some helpful feedback from council.

If you would like to see our Statement of Business Ethics please [Click Here](#).



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