

Michelle Furland who is our Advisor - Audit and Quality

Management and I will be pleased to talk through our processes with you and explain how these services can assist Council. Regional Procurement is currently undertaking work on behalf of Port Stephens Council, Newcastle Airport Pty Ltd, Singleton Council and the Administration of Norfolk Island (soon to become Norfolk Island Regional Council).

30% Management Fee Rebate Program

The amount of rebates due to your respective Councils is steadily growing and is currently at \$185,311.25 (including GST)! Should you wish to have a sneak preview of the current amount of rebate available for your Council please call either Sarah Hurley (Tuesday or Thursday) or Jasmine Collum.

Staffing update

We welcome back Sarah Hurley who has returned from maternity leave. Sarah will be in the office Tuesday and Thursday each week and will again take on responsibility for contract price variations amongst other important tasks. Sarah may be contacted on 4978 4046 or sarahh@regpro.com.au. Sarah is also working through a Certificate IV in Local Government with a view to achieving this goal by January next year.

I am pleased to say that Jasmine Collum who has been with Regional Procurement for over a year now has successfully completed a Certificate III in Business Administration. Well done Jasmine!

We say farewell to Sabrina Smithson who, after 3 ½ years of service, has left Regional Procurement to take up the challenge of real estate sales and marketing. Thank you for your contribution to Regional Procurement over this time Sabrina and we wish you all the best that life can bring.

Due to the departure of Sabrina Smithson we have now determined that one of our phone numbers is surplus to demand. As such, 4978 4016 will be cancelled in the very near future. For your convenience please refer to the table below for current contact phone numbers:

Peter Salafia	Manager	02 4978 4044 / 0400 478 178
Craig Wade	Account Executive / 2IC	02 4978 4038 / 0430 357 261
Mark Kentish	Account Executive	02 4978 4038 / 0430 807 085
Michelle Partland	Advisor – Audit & Quality Management	02 4978 4039
Sarah Hurley	Support Services Coordinator	02 4978 4046
Jasmine Collum	Support Services Officer	02 4978 4010

We are here to serve our valued Council clients so please call us to assist you.

Peter Salafia

Manager

Regional Procurement

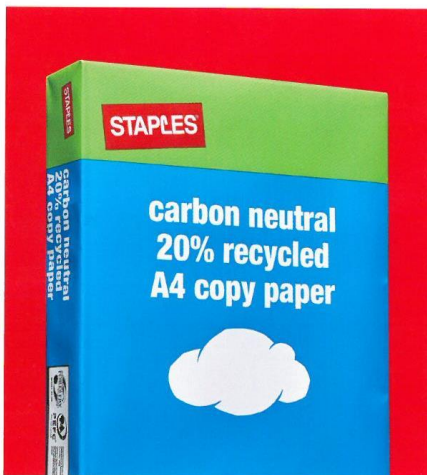
T: (02) 4978 4044

M: 0400 478 178

E: peters@regpro.com.au



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MAKE more HAPPEN

New Level 2 Industry Partners



We welcome Waspindustries as one of our most recent additions to the Regional Procurement Level 2 Industry Partner Program. Based in Beresfield, Waspindustries services all areas throughout the Hunter Valley including Kurri, Maitland, Newcastle and surrounds. They offer a wide range of pressure cleaning services including -

- High pressure steam cleaning concrete / pavement / tiled surfaces (full CBD's)
- Sealing the above areas once cleaned, creating a stain resistant, more durable surface – economically and environmentally very effective, reduces the frequency surfaces require cleaning and time to clean therefore reducing water usage.
- Gum and graffiti removal
- High pressure steam cleaning roof tops.
- Painting of roof tops using a heat reflective paint reducing internal temperatures up to 10 degrees, reflecting 84% of the sun's rays.

If you are interested in the services that Waspindustries has to offer, please head to their website www.waspindustries.com.au or contact Dru Winstanley on 0422 648 670 or Donna on 0422 60 7838.



We also welcome MAK Workwear as a new Level 2 Industry Partner. MAK Workwear was established in Newcastle, and have been providing the most innovative and durable products in the work-wear market for around 9 years. Their products are designed by tradesmen, and they use customer feedback to ensure that they are able to provide the best solutions to everyday problems.

For any inquiries into MAK's products, please see their two brand websites kmworkwear.com and makworkwear.com or contact them on (02) 49 694 778.



Interested in what's currently out in the market?

Visit our [Tenderlink Portal](#) to view all advertised tenders.



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As a Member of Regional Procurement, we would love to keep you informed of the work we are currently undertaking.

Our mailing address is:

59 Bonville Avenue

PO Box 3137

Thornton, New South Wales 2322

Australia

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