

or any new procurement aggregation. Our contracts deliver our client councils with lower up front costs for goods/services provided by reputable suppliers. It is anticipated that our 30% rebate program will provide a modest yet realistic income stream to our valued client councils. Regional Procurement actively encourages our client councils to increase their utilisation of our contracts as this will directly benefit our Industry Partners whilst providing a greater return to the councils under the 30% rebate program.

Account Executive Field Visits:

Both Craig Wade and Mark Kentish will be spending time on-site with their respective client councils over the coming months. It is hoped that they will be able to catch up with as many Council staff as possible to reinforce the good working relationship between Regional Procurement and our valued client councils.

Should you wish to request an appointment with one of our dedicated Account Executives please contact them directly or place your request at admin@regpro.com.au or simply call our Support Services team on 02 4978 4046.

Current Contracts:

Please visit our website for information about current contracts which can be viewed across all regions or you can view only those contracts relevant to your area by selecting your particular region. As new contracts come on line you will see a 'Download' hyperlink which will take you to a 'Contract Summary' document. This document outlines important information about the contract as required by the

contracts are listed on our website they will all provide this level of detail for the information of the general public.

Enhanced Management Fee Reporting Process:

Regional Procurement has been working closely with a database expert to streamline our internal processes when it comes to the 6 monthly management fee reporting process. As you can appreciate, getting the right information is paramount to maintaining the excellent working relationship between Regional Procurement and our valued Industry Partners. Whilst our database is able to provide my team with all manner of information relevant to the many aspects of running our business there is always room for improvement! Another very important part of the 30% rebate process is ensuring that the information provided to us by the many Industry Partners we have can be validated by our client councils. As part of our Quality Assurance process Regional Procurement will issue a report to the nominated Council contact to validate this information. Our Quality Assurance Officer – Michelle Partland will be responsible for getting this information out to the councils in a timely manner. Please remember that the accuracy of the management fee spend report is directly linked to the accuracy of the 30% management fee rebate amount that is to be paid to the client council at the end of each financial year.

Thank you for your continued and ongoing support of Regional Procurement.

Peter Peters

Manager

Regional Procurement

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Did you know?

Every second month, Regional Procurement sends out a newsletter to both our Industry Partners, as well as our Participating Councils. As part of our Council newsletter, we are able feature articles containing useful information for Council regarding some of our suppliers. If you would like your company to be featured in the next Council newsletter, simply email your request to admin@regpro.com.au and you can also contact us on **(02) 4978 4016** if you have any questions regarding the content for your article.

We hope to hear from you soon!

Thank you.



Looking to expand your knowledge?

Our neighbouring division, Local Government Training Institute, offers training that can be customised to suit your organisation's requirements. They have extensive experience in tailoring courses to the needs of local government, offering a range of nationally recognised qualifications. LGTI specialises in Business and Local Government, ranging from a Cert III to a Graduate Diploma.

If you are interested in studying or completing a training course through the Local Government Training Institute, please call (02) 4922 2333, or click [here](#) to visit their website.

Interested in what's currently out in the market?

Visit our [Tenderlink Portal](#) to view all advertised tenders.



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As a Member of Regional Procurement, we would love to keep you informed of the work we are currently undertaking.

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