



[Click Here](#) for the **Product Listing**



Message from the Manager

Regional Procurement is currently undertaking approximately 15 contract renewals at present. The majority of these are for Mid North Coast contracts with several also being called for our New England region. Our Support Services team conducts regular customer satisfaction surveys with our member councils as a means of obtaining feedback on our

Tenders in the works



HUN

- T011415HUN- Stationery
- T021415HUN- Hardware
- T081415HUN- Labour Hire
- T101314HUN- Pipes
- T101415HUN- Tree maintenance
- T131314HUN- Ready Mix Concrete
(Mid Western Regional)
- T171314HUN- Chemicals

MNC

- T031415MNC- Stationery
- T041415MNC- Hardware
- T051415MNC- Bulk Water Treatment
Chemicals
- T061415MNC- Bulk Fuel & Lubricants
- T071415MNC- Traffic & Safety Signage
- T401314MNC- Chemical & hazardous
Waste Collection.

NAMOI

performance. We also encourage our member councils to provide us with confidential feedback via the Regional Procurement 'Comments, Compliments or Complaints' link on our website. All feedback via this website link is sent directly to the CEO Hunter Councils for review. All issues raised will be addressed with a response from the Manager Regional Procurement on the issues raised. I trust that you will all make use of this facility at some stage to ensure that Regional Procurement is providing the very best possible service to our member councils.

Peter Salafia
Manager
Regional Procurement
Initiative®

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New South Wales
is sometimes
called the 'First

T381314NAMOI- Stationery
NEC

T281314NEC- Stationery
T291314NEC- Hardware
T311314NEC- Water Meters
T321314NEC- Concrete Pipes
T331314NEC- Bitumen Emulsion
T341314NEC- Safety Signage

SHOROC

RA421314WARRI- Electricity
Contestable Sites & Street Lighting
SPT441314BUR- Trade Services



Meet the Suppliers

When was Regional IT developed?

We started business in Singleton in 2007 and have since established an office in Newcastle CBD also.

What are the services & products you can offer to member councils?

Fully private cloud solutions / integrated fixed-price telephony / managed wide area networks.

How is Regional IT Newcastle different for other IT Companies?

Offices in the upper and lower hunter to support our clients in these areas. We provide solutions to real world business problems for businesses of any size.

**State' or the
'Premier
State', its
border is also the
longest of all
Australian state
and territory
borders,
measuring a
lengthy 4,635 km.**

In what area would you say Regional IT has most developed over the last 12 months?

Private cloud and data-centre hosting – all based in the Hunter.

Does Regional IT's Team have a Motto or way to keep motivated to continue to provide a good service?

We keep the cloud local. This means we are not interested with shipping data to a metro data centre or off-shore.

How would you prefer Council to contact you?

David Jacobs (via office number) 4929 6023

The Value of using Regional Procurement



What do you get for your membership with using Regional Procurement?

- Tailored tender process for your council that meets the Local Government (General) Regulation Part 7 - Tendering
- Regional Procurement provides probity for your tender process and utilises the seven core principles of procurement to determine a successful outcome for you;
 - Security
 - Lower Costs – advertisement/ administrative/ personnel
 - Reduced Risk – Probity industry interaction
 - Improved Quality - Standardisation/ technology/ Standards
 - Greater Value Added- Current Industry Knowledge.
 - Increased Efficiency- One point of contact driving process
 - New Innovation - Market/ Legislative State and Federal.

- We offer a system accredited to ISO 9001:2008
- Dedicated account executives for your council to discuss opportunities on site. These key personnel are there to assist in supply issues and to help enhance your procurement function.
- This is backed by over 40 years of local government and industry knowledge and a support staff that deal directly with you the customer.
- Contract management of the tender from inception to operation for the term of the tender.
- We pay for all advertisements local/ state and electronically
- The ability to participate as an individual council and maintain your own decision and identity rights.
- We meet on site with you, your tender – we undertake all the administrative duties in relation to the tender process for you.
- Does it cost extra to have one tender or six tenders.? No, it costs nothing extra. As long as a group participates in the tender or with at least four members involved.
- Regional Procurement also offer Fee for Service tenders if your council request a specific product or service. Your ideas and thoughts are the only boundaries.
- Regional Procurement is a division of Hunter Councils Inc. Backed by the HROC Group.

Please [Click Here](#) to visit the Regional Procurement website.

Regional Procurement would like to thank our former Hunter Region Account Executive - Leanne Roberts for her devotion to her position, and would like to wish her all the best for her future.

We would also like to give Darren Brazel a warm welcome into our team. Darren will be taking over the Account Executive role for the Hunter Region.

If you have any enquires about current or future tenders in the Hunter Region please contact Darren Brazel on (02) 4978 4017.



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As a Member of Regional Procurement, we would love to keep you informed of the work we are currently undertaking.

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