



Industry Partner Newsletter - June 2016

Edition 15

Regional Procurement

A Division of Strategic Services Australia

Solving the Procurement Puzzle



Update on Council amalgamations

I am certain that the recent press regarding Council amalgamations has not gone unnoticed amongst our Industry Partners. Regional Procurement is working with newly amalgamated Councils to ensure that contracts currently in place to service the former Council entities will continue to provide value added services. It is our intention to provide additional information to our valued Industry Partners as soon as it becomes available.



2016 Local Government Professionals conference – Pokolbin

Regional Procurement was an exhibitor at this conference to promote the Probitry & Auditing Advice Services that we offer. Both myself and Michelle Partland (Advisor – Audit & Quality Assurance) were able to speak to many of the attendees that visited us at Booth # 19. Michelle Partland and I will be pleased to talk through our processes with you and explain how these services can assist Council. Regional Procurement is currently undertaking work on behalf of Port Stephens Council, Newcastle Airport Pty Ltd, Singleton Council and the Administration of Norfolk Island (soon to become Norfolk Island Regional Council).

Belinda Da-Silva – Conference and Events Producer from Local Government Professionals conducted a draw on our behalf for three hours of probity services valued at \$450.00 to be awarded to an attending Council. The winning Council was **Fairfield City** thanks to Hon Wing Ho placing his business card in the draw. Regional Procurement will make contact with Hon Wing in the coming days to confirm arrangements.



Electronic Tender Responses

Please remember that Regional Procurement now requires all tender responses to be uploaded via our TenderLink portal. The following link <http://regionalprocurement.com.au/wp-content/uploads/2016/02/How-to-Respond-on-Tenderlink-to-an-ERFx-Notice-Submission.pdf> available from our website will provide you with a step by step procedure on how to upload your tender responses. This document is being revised to make it even more user-friendly and will soon be available via the same link.

Regional Procurement appreciates that this process may appear challenging to some of our valued Industry Partners however we are here to work with you to make this process as straight forward as possible. At this stage we still request that a hard copy of the tender document plus a USB is still to be placed in the tender box within 5 business days following the close of tenders.

Contact details update

For your convenience please refer to the table below for current contact phone numbers:

Peter Salafia	Manager	02 4978 4044 0400 478 178
Craig Wade	Account Executive / 2IC	02 4978 4038 0430 357 261
Mark Kentish	Account Executive	02 4978 4017 0430 807 085
Michelle Partland	Advisor – Audit & Quality Management	02 4978 4039
Sarah Hurley	Support Services Coordinator	02 4978 4046
Jasmine Collum	Support Services Officer	02 4978 4010

We are here to serve our valued Industry Partners so please call us to assist you.

Peter Salafia

Manager

Regional Procurement

T: (02) 4978 4044

M: 0400 478 178

E: peters@regpro.com.au



Our annual customer service surveys will be hitting your inbox this month!

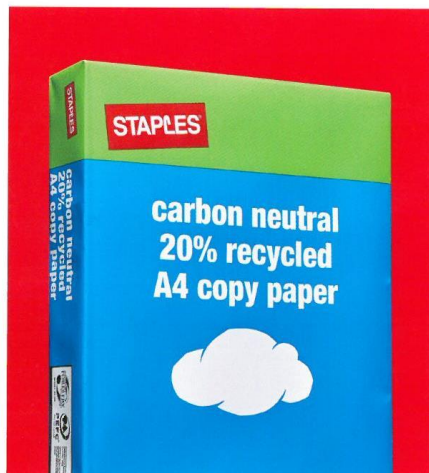
All feed back will be greatly appreciated. The more feed back we receive the better we can tailor our service to both Councils and Suppliers.

So don't be shy, tell us what you think!

We want to know how we can do business better with you!

If you have any questions regarding our annual survey, please do not hesitate to contact us on (02) 4978 4010.

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Reminder

Just a friendly reminder to all our Industry Partners submitting for tenders, please remember to contact your nominated referees prior to this, as it is common for suppliers to include referees within their submission that may be on annual/long service leave or they no longer work for the company. If all referees are contacted prior to submission, this will eliminate the possibility of delaying the tender process as reference checks will be completed as planned.

Thank you!

Interested in what's currently out in the market?
Visit our [Tenderlink Portal](#) to view all advertised tenders.



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As a Member of Regional Procurement, we would love to keep you informed of the work we are currently undertaking.

Our mailing address is:

59 Bonville Avenue

PO Box 3137

Thornton, New South Wales 2322

Australia

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