



Council Newsletter June 2014

5th Edition

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### Message from the manager

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As the manager of Regional Procurement, I am given the opportunity to have my 'say' every month via this newsletter. Too often the opportunity passes without due thanks being passed on to my dedicated team. They are the reason why Regional Procurement has retained its position as a provider of choice to our member councils for local government contract management services. The direct services we provide to our member councils are many

and varied. It is the 'behind-the-scenes' services we provide that I would like to touch on to give you a brief insight into what my team do.

### **Quality Assurance**

Our Quality Assurance officer, Michelle Partland, ensures that all Regional Procurement procedures and policies are regularly reviewed and updated as and when necessary. Michelle conducts regular audits of our processes as part of the ongoing quality management program to ensure compliance to AS9001:2008.

### **Support Services**

Our Support Services team is headed up by Sarah Oliver. Sarah and her team are responsible for ensuring that our three Account Executives are provided with all the necessary support to provide field services to our valued member councils. The Support Services team also have responsibility for maintaining our extensive database that holds information on the following:

- Certificates of currency for workers comp, motor vehicle and public liability for all suppliers we have contracts with.
- Contact details of individual supplier representatives and member council officers
- Contract price variation details such as frequency of variation ie: quarterly, annually, on demand, etc and type ie: C.P.I, Tex Report, London Metal Exchange, etc
- Contract start and end dates including optional extension periods and so on

It is this type of 'behind the scenes' work that keeps Regional Procurement at the top of our game and ensures that our level of service to you, our valued member councils, is maintained to as high a standard as possible.

Your continued support is appreciated and I trust that we will retain that support into the years to come



The Regional Procurement team attended Civenex 2014, here is a photo from a scissor lift.



*Creating Solutions*

**When was Chemiplas Australia Pty Ltd established?**

Chemiplas was established in New Zealand in 1976 and has been operating in Australia since 1986. Chemiplas is a privately owned importer and distributor of raw materials and ingredients into various

industries, some of which include; Water Treatment, mining, pulp & paper, surface coatings, inks, adhesives, food, feed, fine chemicals, plastic resins, plastic sheeting, plastic additives, rubber and industrial chemicals.

**What services & Products do you offer our Member Councils?**

Chemiplas are the exclusive distributors for BASF (previously Ciba) water treatments products that provide industry focused business and technical support. Our business is backed by the full support of BASF Australia personnel and technical resources – our team are all ex BASF and Ciba personnel. Our strengths lie in the areas of municipal water treatment, industrial water treatment and mineral processing applications.

**What is your preferred method of Contact?**

The Chemiplas Australia Head Office is located in East Melbourne – contact can be made on 03 9419 7300

Alternatively I can be contacted directly for any general sales or technical enquiries on

0417 387 603

**How would you describe Chemiplas Australia's customer Service and Products?**

Chemiplas have a dedicated Customer Service Representative for the Water Treatment and Mining business which is fully supported by our Customer Service Team and Operations Manager.

As the exclusive distributors of BASF flocculants and coagulants in Australia and New Zealand, we have access to BASF global support and technical service to help support our local customers.

**What sets you apart from other Chemical Companies?**

Chemiplas has a significant volume of business in both Australia and New Zealand and are able to offer an experienced and practical approach based on our close working relationships with our customers. For all our existing and potential customers we are able to provide a high level of experienced technical support from our locally based representatives including support from New Zealand if required.

Tenders in the  
works



## HUN

T011415HUN

Stationery &  
Ancillary Items

T021415HUN Indus  
trial Hardware &

Associated Products

T081415HUN

Provision of Labour  
Hire Services

T101415HUN Tree  
Maintenance

Services

T171314HUN Bulk  
Water Treatment

Chemicals

T191314HUN

Supply & Delivery of  
Pavement Materials

## MNC

## NAMOI

T381314NAMOI -

Stationery

## NEC

T281314NEC-

Stationery

T291314NEC-

Hardware

T311314NEC- Water  
Meters

T321314NEC-

Concrete Pipes

T331314NEC-

Bitumen Emulsion

T341314NEC-

Safety Signage

## Tenders Cross

## Region

SPT451314 - Street  
scape cleaning and  
promotion

SPT441314BUR -



For any  
enquires, please  
email [Sarah](#)  
[Oliver](#) or call  
4978 4010

## You Decide!

Regional  
Procurement  
gives Councils  
the opportunity  
to run their own  
'Special  
Tenders'.

T031415MNC -  
Stationery and  
Ancillary Products

T041415MNC -  
General Hardware  
Products

T051415MNC - Bulk  
Water Treatment  
Chemicals

T061415MNC - Bulk  
Fuels and Lubricants

T071415MNC -  
Traffic and Safety  
Signage

Trade Services  
SPT431314BUR -  
CCTV and  
Stormwater  
Maintenance  
REGPRO011617 -  
Local Govt Election  
Services

If you would like  
to discuss these  
options, please  
contact Peter  
Salafia- 02 4978  
4044

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